

## **POS AGENT WORKSHEET**

The purpose of this worksheet is to pre-gather the required information from your client for optimum interview time. Please keep this form for your records. It does NOT have to be submitted to Royal Neighbors.

POS Line: (866) 281-9228

Please NOTE that if you have not provided your client a copy of the required Important Information Form 141720-N the interview cannot be conducted.

Agent # % of commissions Agent # % of commissions (Both agents must be active in order to split commissions.)						
State you will be calling from: Mail Contract to: Agent or Proposed Insured						
ID Verification:						
Did you personally review the ID of the Owner? □yes □no						
Type of ID seen: □ DL □ State ID □ Passport □ Permanent Resident ID #						
Proposed Insured (P.I. must be Owner and Payor)  First name Middle initial Last name						
First name Middle initial Last name						
DOB SSN Sex □ M □ F						
Address City State ZIP Phone State/Country of birth						
-						
U.S. Citizen? ☐ yes ☐ no If no, do you have a green card? ☐ yes ☐ no Permanent resident ID #						
For California or Florida only:  Do you wish to designate another person to receive copies of any premium lapse notices?   If yes, Name Address City State ZIP						
Other Insurance:  Does the Proposed Insured have any existing life insurance or annuity contracts with this or any other company? □ yes □ no						
Company   Life  Annuity Amount						
In connection with this application, has there been, or will there be with this or any other company any: surrender transaction;						
loan, withdrawal, lapse, reduction or redirection of premium/consideration, or change transaction (except conversions) involving						
an annuity or other life insurance? $\square$ yes $\square$ no						

## If Replacement:

For NAIC States: You need to complete and provide your client Form 1856-NAIC before the interview starts.

Please note if you have not completed and provided your client Replacement Form 1856-NAIC, Voice Signature of this form will not be available and you will need to submit Form 1856-NAIC to Royal Neighbors after the interview is completed.

For Non-NAIC States: Voice signature is not available for replacement form. Please submit the required signed state form to

Royal N	leighbors (Non-NAIC states: CA	A, DE, FL, GA, ID, IL, IN	KS, MI, MN, MO,	NV, OK, PA, TN	I, WA, WY).	
Beneficiary <sup>3</sup>	*:					
Primary		DOB:	Relationshi	P	%	
☐ Primary	☐ Contingent	DOB:	Relationshi	P	%	
Address:				SSN:		
☐ Primary	□ Contingent	DOB:	Relationshi	P	%	
Address:				SSN:		
☐ Primary	□ Contingent	DOB:	Relationshi	P	%	
Address:				SSN:		
*Acceptable relationships: (Percentages must be whole numbers.) Spouse, Children, Parent, Sibling, Grandchildren, Aunt/Uncle, Domestic Partner, Estate, Fiancé(e), Funeral Home with address [not allowed in ID, IL, MA, MI, NY, or NV]  Plan:   Simplified Issue Whole Life   Graded Death Benefit Face Amount: \$  Rider:   Accelerated Living Benefit Rider (not allowed in IN, MS, NJ, VT, WA, or if face is below \$7,000)  Automatic Premium Loan NOT desired						
Payment Quote: \$						
<b>EFT Information</b> : Type of Account: □ Checking □ Savings						
Electronic payment only – □ Monthly □ Quarterly □ Semi-annual □ Annual						
Payment withdrawal day of month OR □ 2nd □ 3rd □ 4th Wednesday of the month						
NOTE: The EFT withdrawal date can be up to 45 days out from interview date using the same withdrawal day selected. We cannot draft beyond 45 days.  Routing Number: Account Number:						
Routing Number Account Number						