

The chart below is a quick reference guide of our product availability by state.

| State                   | Level Term | Flex Continuous<br>Payment Whole<br>Life | Flex Limited<br>Payment Whole<br>Life | Flex Single<br>Premium Whole<br>Life | Conversion<br>Universal Life |
|-------------------------|------------|--|---------------------------------------|--------------------------------------|------------------------------|
| Alabama                 |            |  |                                       |                                      |                              |
| Alaska                  |            |  |                                       |                                      |                              |
| Arizona                 |            |  |                                       |                                      |                              |
| Arkansas                |            |  |                                       |                                      |                              |
| California              |            |  |                                       |                                      |                              |
| Colorado                |            |  |                                       |                                      |                              |
| Connecticut             |            |  |                                       |                                      |                              |
| Delaware                |            |  |                                       |                                      |                              |
| District of<br>Columbia |            |  |                                       |                                      |                              |
| Florida                 |            |  |                                       |                                      |                              |
| Georgia                 |            |  |                                       |                                      |                              |
| Hawaii                  |            |  |                                       |                                      |                              |
| Idaho                   |            |  |                                       |                                      |                              |
| Illinois                |            |  |                                       |                                      |                              |
| Indiana                 |            |  |                                       |                                      |                              |
| lowa                    |            |  |                                       |                                      |                              |
| Kansas                  |            |  |                                       |                                      |                              |
| Kentucky                |            |  |                                       |                                      |                              |
| Louisiana               |            |  |                                       |                                      |                              |
| Maine                   |            |  |                                       |                                      |                              |
| Maryland                |            |  |                                       |                                      |                              |
| Massachusetts           |            |  |                                       |                                      |                              |
| Michigan                |            |  |                                       |                                      |                              |
| Minnesota               |            |  |                                       |                                      |                              |
| Mississippi             |            |  |                                       |                                      |                              |
| Missouri                |            |  |                                       |                                      |                              |
| Montana                 |            |  |                                       |                                      |                              |
| Nebraska                |            |  |                                       |                                      |                              |
| Nevada                  |            |  |                                       |                                      |                              |
| New Hampshire           |            |  |                                       |                                      |                              |
| New Jersey              |            |  |                                       |                                      |                              |
| New Mexico              |            |  |                                       |                                      |                              |
| North Carolina          |            |  |                                       |                                      |                              |

| North Dakota   |  |   |  |
|----------------|--|---|--|
| Ohio           |  |   |  |
| Oklahoma       |  |   |  |
| Oregon         |  | = |  |
| Pennsylvania   |  | = |  |
| Rhode Island   |  | = |  |
| South Carolina |  | = |  |
| South Dakota   |  |   |  |
| Tennessee      |  | = |  |
| Texas          |  | = |  |
| Utah           |  | = |  |
| Vermont        |  |   |  |
| Virginia       |  | = |  |
| Washington     |  | = |  |
| West Virginia  |  | = |  |
| Wisconsin      |  |   |  |
| Wyoming        |  |   |  |
|                |  |   |  |

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